



**Oregon Lottery**  
**Operating Summary**  
**For the month ending June 30, 2023**  
**(in thousands)**

|                                   | Traditional   |               |               |                  | Video         |               |               |                  | Sports        |               |              |                  | Total Lottery   |                 |                 |                  |
|-----------------------------------|---------------|---------------|---------------|------------------|---------------|---------------|---------------|------------------|---------------|---------------|--------------|------------------|-----------------|-----------------|-----------------|------------------|
|                                   | Current Month | Current Month | Last Year     | Actual to Budget | Current Month | Current Month | Last Year     | Actual to Budget | Current Month | Current Month | Last Year    | Actual to Budget | Current Month   | Current Month   | Last Year       | Actual to Budget |
|                                   | Actual        | Budget        | Actual        | Variance         | Actual        | Budget        | Actual        | Variance         | Actual        | Budget        | Actual       | Variance         | Actual          | Budget          | Actual          | Variance         |
| Revenue                           | \$ 33,552     | \$ 30,255     | \$31,159      | \$ 3,298         | \$ 1,329,619  | \$ 1,351,445  | \$ 1,335,883  | \$ (21,826)      | \$ 44,606     | \$ 43,402     | \$ 34,134    | \$ 1,204         | \$1,407,777     | \$ 1,425,102    | \$ 1,401,176    | \$ (17,324)      |
| Prizes                            | 21,058        | 19,570        | 20,089        | (1,488)          | 1,232,875     | 1,253,060     | 1,236,240     | 20,185           | 39,523        | 39,588        | 31,931       | 65               | 1,293,455       | 1,312,218       | 1,288,260       | 18,762           |
| <b>Net Revenue</b>                | <b>12,495</b> | <b>10,685</b> | <b>11,070</b> | <b>1,810</b>     | <b>96,744</b> | <b>98,385</b> | <b>99,643</b> | <b>(1,641)</b>   | <b>5,083</b>  | <b>3,814</b>  | <b>2,203</b> | <b>1,270</b>     | <b>114,322</b>  | <b>112,884</b>  | <b>112,916</b>  | <b>1,438</b>     |
| Direct Expenses                   | 5,358         | 4,523         | 4,829         | (835)            | 23,153        | 22,598        | 23,263        | (555)            | 2,959         | 2,420         | 1,263        | (539)            | 31,470          | 29,541          | 29,355          | (1,929)          |
| Total Indirect Revenue/(Loss)     | 810           | 13            | (905)         | 797              | 180           | 155           | 28            | 25               | 2             | 3             | 0            | (0)              | 992             | 171             | (877)           | 822              |
| Total Indirect Expense            | 1,660         | 726           | 1,119         | (934)            | 5,706         | 8,932         | 8,183         | 3,225            | 132           | 164           | 177          | 32               | 7,499           | 9,822           | 9,479           | 2,323            |
| <b>Net Profit from Operations</b> | <b>6,286</b>  | <b>5,448</b>  | <b>4,217</b>  | <b>838</b>       | <b>68,065</b> | <b>67,011</b> | <b>68,225</b> | <b>1,054</b>     | <b>1,994</b>  | <b>1,233</b>  | <b>763</b>   | <b>762</b>       | <b>76,346</b>   | <b>73,692</b>   | <b>73,205</b>   | <b>2,654</b>     |
| Modernization Investment Spending |               |               |               |                  |               |               |               |                  |               |               |              |                  | 2,510           | 1,756           | 1,877           | (754)            |
| <b>Net Profit</b>                 |               |               |               |                  |               |               |               |                  |               |               |              |                  | <b>\$73,835</b> | <b>\$71,936</b> | <b>\$71,328</b> | <b>\$1,900</b>   |

| TOTAL LOTTERY   |               |               |           |                  |
|---|---------------|---------------|-----------|------------------|
|   | Current Month | Current Month | Last Year | Actual to Budget |
|   | Actual        | Budget        | Actual    | Variance         |
| <b>Percentages of Distributable Revenue for the Month</b> |               |               |           |                  |
| Prizes  | 91.9%         | 92.1%         | 91.8%     | 0.2%             |
| Administrative Expenses                                   | 2.9%          | 2.9%          | 3.9%      | (0.0%)           |
| <b>Percentages of Distributable Revenue for the Year</b>  |               |               |           |                  |
| Prizes  | 91.8%         | 91.9%         | 91.8%     | 0.1%             |
| Administrative Expenses                                   | 2.9%          | 3.1%          | 2.5%      | 0.2%             |



**Oregon Lottery**  
**Operating Statement**  
**For the month ending June 30, 2023**

|  | Traditional       | Video                | Sports            | Total Lottery        |                      |                     | % Variance    |
|--|-------------------|----------------------|-------------------|----------------------|----------------------|---------------------|---------------|
|  |                   |                      |                   | Actual               | Budget               | Variance            |               |
| <b>Revenue</b>                               |                   |                      |                   |                      |                      |                     |               |
| Scratch-Its <sup>SM</sup> Instant Tickets    | \$ 12,919,949     |                      |                   | \$ 12,919,949        | \$ 12,226,147        | \$ 693,802          | 5.7%          |
| Megabucks <sup>SM</sup>                      | 2,070,694         |                      |                   | 2,070,694            | 2,532,870            | (462,176)           | -18.2%        |
| Powerball <sup>®</sup>                       | 5,809,987         |                      |                   | 5,809,987            | 4,059,803            | 1,750,184           | 43.1%         |
| Mega Millions <sup>®</sup>                   | 2,924,073         |                      |                   | 2,924,073            | 2,208,197            | 715,876             | 32.4%         |
| Raffle <sup>SM</sup>                         | (30)              |                      |                   | (30)                 | -                    | (30)                | 0.0%          |
| Keno   | 8,784,749         |                      |                   | 8,784,749            | 8,586,338            | 198,411             | 2.3%          |
| Pick 4 <sup>SM</sup>                         | 162,851           |                      |                   | 162,851              | 163,917              | (1,066)             | -0.7%         |
| Win For Life <sup>SM</sup>                   | 777,294           |                      |                   | 777,294              | 314,595              | 462,699             | 147.1%        |
| Lucky Lines <sup>SM</sup>                    | 102,748           |                      |                   | 102,748              | 162,857              | (60,109)            | -36.9%        |
| Video Lottery <sup>SM</sup> (Gross Receipts) |                   | \$ 1,329,618,908     |                   | 1,329,618,908        | 1,351,445,027        | (21,826,119)        | -1.6%         |
| Scoreboard <sup>SM</sup> (Gross Receipts)    |                   |                      | \$ 44,606,189     | 44,606,189           | 43,401,972           | 1,204,217           | 2.8%          |
| <b>Total Revenue</b>                         | <b>33,552,315</b> | <b>1,329,618,908</b> | <b>44,606,189</b> | <b>1,407,777,412</b> | <b>1,425,101,725</b> | <b>(17,324,313)</b> | <b>-1.2%</b>  |
| Prizes                                       | (21,057,512)      | (1,232,875,143)      | (39,522,811)      | (1,293,455,467)      | (1,312,217,819)      | 18,762,353          | 1.4%          |
| <b>Net Revenue</b>                           | <b>12,494,803</b> | <b>96,743,764</b>    | <b>5,083,378</b>  | <b>114,321,945</b>   | <b>112,883,905</b>   | <b>1,438,040</b>    | <b>1.3%</b>   |
| <b>Direct Expenses</b>                       |                   |                      |                   |                      |                      |                     |               |
| Commissions                                  | 3,169,740         | 20,989,092           | -                 | 24,158,832           | 22,623,459           | (1,535,373)         | -6.8%         |
| Game Vendor Charges                          | 980,828           | 283,216              | 2,958,981         | 4,223,025            | 3,289,014            | (934,012)           | -28.4%        |
| Tickets                                      | 267,672           | -                    | -                 | 267,672              | 124,390              | (143,282)           | -115.2%       |
| Advertising                                  | 407,115           | 55,963               | -                 | 463,078              | 622,550              | 159,472             | 25.6%         |
| Sales Support                                | 63,587            | -                    | -                 | 63,587               | 82,460               | 18,873              | 22.9%         |
| Game Equipment, Parts & Maintenance          | 1,086             | 104,871              | -                 | 105,957              | 441,017              | 335,060             | 76.0%         |
| Depreciation                                 | 468,060           | 1,716,248            | -                 | 2,184,308            | 2,354,448            | 170,140             | 7.2%          |
| Interest Expense                             | -                 | 3,589                | -                 | 3,589                | 3,589                | (0)                 | 0.0%          |
| <b>Direct Expenses</b>                       | <b>5,358,088</b>  | <b>23,152,980</b>    | <b>2,958,981</b>  | <b>31,470,049</b>    | <b>29,540,927</b>    | <b>(1,929,122)</b>  | <b>-6.5%</b>  |
| <b>Gross Profit</b>                          | <b>7,136,715</b>  | <b>73,590,784</b>    | <b>2,124,397</b>  | <b>82,851,896</b>    | <b>83,342,978</b>    | <b>(491,083)</b>    | <b>-0.6%</b>  |
| <b>Indirect Revenue</b>                      |                   |                      |                   |                      |                      |                     |               |
| Gain (Loss) on Sale of Fixed Assets          | 10,050            | 103,372              | 1,376             | 114,799              | -                    | 114,799             |               |
| Other Income/(Expense)                       | 1,892,408         | 76,980               | 1,027             | 1,970,415            | 170,837              | 1,799,578           | 1053.4%       |
| Investment Market Value Adj                  | (1,092,739)       | -                    | -                 | (1,092,739)          | -                    | (1,092,739)         |               |
| <b>Total Indirect Revenue/(Loss)</b>         | <b>809,719</b>    | <b>180,352</b>       | <b>2,404</b>      | <b>992,475</b>       | <b>170,837</b>       | <b>821,638</b>      | <b>480.9%</b> |
| <b>Indirect Expenses</b>                     |                   |                      |                   |                      |                      |                     |               |
| Public Information                           | (1,045)           | (10,751)             | (143)             | (11,940)             | 81,532               | 93,472              | 114.6%        |
| Market Research                              | (18,163)          | (186,810)            | (2,487)           | (207,460)            | (534)                | 206,926             | -38750.1%     |
| Salaries, Wages & Benefits                   | (324,350)         | 3,733,030            | 104,213           | 3,512,893            | 6,550,593            | 3,037,700           | 46.4%         |
| Services & Supplies                          | 1,837,733         | 1,956,070            | 27,946            | 3,821,749            | 3,031,248            | (790,501)           | -26.1%        |
| Depreciation                                 | 20,892            | 214,880              | 2,861             | 238,633              | 159,327              | (79,306)            | -49.8%        |
| Interest Expense                             | 144,944           | -                    | -                 | 144,944              | -                    | (144,944)           |               |
| <b>Total Indirect Expense</b>                | <b>1,660,010</b>  | <b>5,706,419</b>     | <b>132,389</b>    | <b>7,498,819</b>     | <b>9,822,166</b>     | <b>2,323,347</b>    | <b>23.7%</b>  |
| <b>Net Profit from Operations</b>            | <b>6,286,423</b>  | <b>68,064,717</b>    | <b>1,994,411</b>  | <b>76,345,552</b>    | <b>73,691,649</b>    | <b>2,653,903</b>    | <b>3.6%</b>   |
| <b>Modernization Investment Spending</b>     |                   |                      |                   | <b>2,510,273</b>     | <b>1,756,118</b>     | <b>(754,155)</b>    | <b>-42.9%</b> |
| <b>Net Profit</b>                            |                   |                      |                   | <b>\$ 73,835,279</b> | <b>\$ 71,935,532</b> | <b>\$ 1,899,747</b> | <b>2.6%</b>   |

Unaudited, not presented in accordance with GAAP  
Budget based on May forecast



**Oregon Lottery**  
**Supplemental Schedule of Services and Supplies Expenses**  
**For the month ending June 30, 2023**

|                                | Traditional         |                   |                       | Video               |                     |                   | Sports           |                  |                  | Total Lottery       |                     |                     |
|--------------------------------|---------------------|-------------------|-----------------------|---------------------|---------------------|-------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|
|                                | Actual              | Budget            | Variance              | Actual              | Budget              | Variance          | Actual           | Budget           | Variance         | Actual              | Budget              | Variance            |
| Travel                         | \$ 9,456            | \$ 3,861          | \$ (5,595)            | \$ 36,468           | \$ 47,492           | \$ 11,025         | \$ 486           | \$ 874           | \$ 388           | \$ 46,409           | \$ 52,227           | \$ 5,818            |
| Office Expenses                | 5,940               | 2,652             | (3,287)               | 40,073              | 32,624              | (7,450)           | 534              | 600              | 66               | 46,547              | 35,876              | (10,671)            |
| Retailer Network Expenses      | 79,601              | 45,370            | (34,232)              | 511,062             | 558,032             | 46,970            | -                | -                | -                | 590,664             | 603,402             | 12,738              |
| Retailer Network Recovery      | (60,712)            | (45,251)          | 15,461                | (624,451)           | (556,575)           | 67,876            | -                | -                | -                | (685,163)           | (601,826)           | 83,337              |
| Telecommunications             | 30,793              | 6,962             | (23,831)              | 133,328             | 85,634              | (47,694)          | 1,775            | 1,575            | (200)            | 165,896             | 94,171              | (71,725)            |
| Intergovernmental Charges      | 22,886              | 7,943             | (14,942)              | 128,381             | 97,701              | (30,681)          | 1,709            | 1,797            | 88               | 152,977             | 107,441             | (45,536)            |
| Technology Expenses            | 248,005             | 60,754            | (187,251)             | 447,678             | 747,253             | 299,574           | 5,961            | 13,744           | 7,783            | 701,645             | 821,751             | 120,106             |
| Professional Services          | 1,471,960           | 114,397           | (1,357,563)           | 1,093,937           | 1,407,040           | 313,104           | 14,566           | 25,880           | 11,314           | 2,580,463           | 1,547,317           | (1,033,146)         |
| Staff Training & Recruiting    | 5,194               | 5,864             | 671                   | 27,448              | 72,130              | 44,681            | 755              | 1,327            | 571              | 33,398              | 79,321              | 45,923              |
| Facilities                     | 6,116               | 4,211             | (1,905)               | 54,707              | 51,790              | (2,917)           | 728              | 953              | 224              | 61,551              | 56,953              | (4,598)             |
| Facilities Maintenance         | 979                 | 3,027             | 2,048                 | 11,118              | 37,229              | 26,111            | 148              | 685              | 537              | 12,245              | 40,941              | 28,696              |
| Other Services & Supplies      | 7,655               | 9,713             | 2,059                 | 26,554              | 119,472             | 92,918            | 354              | 2,197            | 1,844            | 34,563              | 131,383             | 96,820              |
| Fleet Expenses                 | 11,439              | 4,605             | (6,834)               | 86,003              | 56,644              | (29,359)          | 1,145            | 1,042            | (103)            | 98,587              | 62,291              | (36,296)            |
| <b>TOTAL</b>                   | <b>1,839,312</b>    | <b>224,110</b>    | <b>(1,615,202)</b>    | <b>1,972,306</b>    | <b>2,756,465</b>    | <b>784,159</b>    | <b>28,162</b>    | <b>50,673</b>    | <b>22,512</b>    | <b>3,839,780</b>    | <b>3,031,248</b>    | <b>(808,532)</b>    |
| Less Non Distributable Revenue | (1,579)             | -                 | 1,579                 | (16,236)            | -                   | 16,236            | (216)            | -                | 216              | (18,031)            | -                   | 18,031              |
| <b>AMOUNT REPORTED</b>         | <b>\$ 1,837,733</b> | <b>\$ 224,110</b> | <b>\$ (1,613,624)</b> | <b>\$ 1,956,070</b> | <b>\$ 2,756,465</b> | <b>\$ 800,395</b> | <b>\$ 27,946</b> | <b>\$ 50,673</b> | <b>\$ 22,728</b> | <b>\$ 3,821,749</b> | <b>\$ 3,031,248</b> | <b>\$ (790,501)</b> |



**Oregon Lottery**  
**Operating Statement**  
**Year to Date Through June 30, 2023**

|  | Traditional        | Video                 | Sports             | Total Lottery         |                       |                      | % Variance    |
|--|--------------------|-----------------------|--------------------|-----------------------|-----------------------|----------------------|---------------|
|  |                    |                       |                    | Actual                | Budget                | Variance             |               |
| <b>Revenue</b>                               |                    |                       |                    |                       |                       |                      |               |
| Scratch-Its <sup>SM</sup> Instant Tickets    | \$ 157,960,917     |                       |                    | \$ 157,960,917        | \$ 157,052,912        | \$ 908,005           | 0.6%          |
| Megabucks <sup>SM</sup>                      | 31,200,704         |                       |                    | 31,200,704            | 30,745,231            | 455,473              | 1.5%          |
| Powerball <sup>®</sup>                       | 75,941,748         |                       |                    | 75,941,748            | 74,436,819            | 1,504,929            | 2.0%          |
| Mega Millions <sup>®</sup>                   | 55,776,122         |                       |                    | 55,776,122            | 55,118,441            | 657,681              | 1.2%          |
| Raffle <sup>SM</sup>                         | 2,499,850          |                       |                    | 2,499,850             | 2,500,000             | (150)                | 0.0%          |
| Keno   | 109,091,865        |                       |                    | 109,091,865           | 108,911,367           | 180,498              | 0.2%          |
| Pick 4 <sup>SM</sup>                         | 1,946,679          |                       |                    | 1,946,679             | 1,953,860             | (7,182)              | -0.4%         |
| Win For Life <sup>SM</sup>                   | 4,467,126          |                       |                    | 4,467,126             | 3,914,104             | 553,022              | 14.1%         |
| Lucky Lines <sup>SM</sup>                    | 1,740,608          |                       |                    | 1,740,608             | 1,809,186             | (68,578)             | -3.8%         |
| Video Lottery <sup>SM</sup> (Gross Receipts) |                    | \$ 16,099,497,096     |                    | 16,099,497,096        | 16,155,262,106        | (55,765,010)         | -0.3%         |
| Scoreboard <sup>SM</sup> (Gross Receipts)    |                    |                       | \$ 565,474,205     | 565,474,205           | 527,319,620           | 38,154,585           | 7.2%          |
| <b>Total Revenue</b>                         | <b>440,625,618</b> | <b>16,099,497,096</b> | <b>565,474,205</b> | <b>17,105,596,920</b> | <b>17,119,023,646</b> | <b>(13,426,726)</b>  | <b>-0.1%</b>  |
| Prizes                                       | (270,829,654)      | (14,917,723,118)      | (510,216,061)      | (15,698,768,833)      | (15,725,125,820)      | 26,356,987           | 0.2%          |
| <b>Net Revenue</b>                           | <b>169,795,964</b> | <b>1,181,773,978</b>  | <b>55,258,144</b>  | <b>1,406,828,087</b>  | <b>1,393,897,826</b>  | <b>12,930,261</b>    | <b>0.9%</b>   |
| <b>Direct Expenses</b>                       |                    |                       |                    |                       |                       |                      |               |
| Commissions                                  | 37,973,692         | 272,605,805           | -                  | 310,579,497           | 300,019,486           | (10,560,010)         | -3.5%         |
| Game Vendor Charges                          | 11,297,734         | 866,912               | 30,092,303         | 42,256,949            | 43,465,687            | 1,208,738            | 2.8%          |
| Tickets                                      | 2,961,030          | -                     | -                  | 2,961,030             | 4,145,427             | 1,184,397            | 28.6%         |
| Advertising                                  | 6,146,782          | 327,876               | -                  | 6,474,658             | 8,005,552             | 1,530,894            | 19.1%         |
| Sales Support                                | 779,219            | -                     | -                  | 779,219               | 964,690               | 185,471              | 19.2%         |
| Game Equipment, Parts & Maintenance          | 1,318              | 4,945,892             | -                  | 4,947,210             | 5,875,316             | 928,106              | 15.8%         |
| Depreciation                                 | 5,247,005          | 16,987,780            | -                  | 22,234,785            | 28,253,270            | 6,018,485            | 21.3%         |
| Interest Expense                             | -                  | 82,343                | -                  | 82,343                | 82,343                | (0)                  | 0.0%          |
| <b>Direct Expenses</b>                       | <b>64,406,779</b>  | <b>295,816,608</b>    | <b>30,092,303</b>  | <b>390,315,690</b>    | <b>390,811,771</b>    | <b>496,081</b>       | <b>0.1%</b>   |
| <b>Gross Profit</b>                          | <b>105,389,185</b> | <b>885,957,370</b>    | <b>25,165,842</b>  | <b>1,016,512,396</b>  | <b>1,003,086,055</b>  | <b>13,426,341</b>    | <b>1.3%</b>   |
| <b>Indirect Revenue</b>                      |                    |                       |                    |                       |                       |                      |               |
| Gain (Loss) on Sale of Fixed Assets          | 502,105            | 4,364,150             | 113,361            | 4,979,616             | -                     | 4,979,616            |               |
| Other Income                                 | 14,066,927         | 190,419               | 3,199              | 14,260,545            | 2,050,000             | 12,210,545           | 595.6%        |
| Investment Market Value Adj                  | (6,152,379)        | -                     | -                  | (6,152,379)           | -                     | (6,152,379)          |               |
| <b>Total Indirect Revenue/(Loss)</b>         | <b>8,416,653</b>   | <b>4,554,570</b>      | <b>116,560</b>     | <b>13,087,783</b>     | <b>2,050,000</b>      | <b>11,037,783</b>    | <b>538.4%</b> |
| <b>Indirect Expenses</b>                     |                    |                       |                    |                       |                       |                      |               |
| Public Information                           | 146,743            | 684,231               | 20,963             | 851,936               | 1,111,100             | 259,164              | 23.3%         |
| Market Research                              | 28,054             | 186,253               | 11,477             | 225,784               | 526,330               | 300,546              | 57.1%         |
| Salaries, Wages & Benefits                   | 6,844,991          | 63,424,163            | 2,437,696          | 72,706,850            | 78,573,682            | 5,866,832            | 7.5%          |
| Services & Supplies                          | 4,052,257          | 16,886,595            | 512,445            | 21,451,297            | 37,887,420            | 16,436,123           | 43.4%         |
| Depreciation                                 | (91,961)           | 2,719,338             | 72,983             | 2,700,360             | 2,542,362             | (157,998)            | -6.2%         |
| Interest Expense                             | 144,944            | -                     | -                  | 144,944               | -                     | (144,944)            |               |
| <b>Total Indirect Expense</b>                | <b>11,125,028</b>  | <b>83,900,579</b>     | <b>3,055,564</b>   | <b>98,081,171</b>     | <b>120,640,895</b>    | <b>22,559,723</b>    | <b>18.7%</b>  |
| <b>Net Profit from Operations</b>            | <b>102,680,810</b> | <b>806,611,360</b>    | <b>22,226,838</b>  | <b>931,519,008</b>    | <b>884,495,160</b>    | <b>47,023,847</b>    | <b>5.3%</b>   |
| <b>Modernization Investment Spending</b>     |                    |                       |                    | <b>9,750,599</b>      | <b>20,888,053</b>     | <b>11,137,454</b>    | <b>53.3%</b>  |
| <b>Net Profit</b>                            |                    |                       |                    | <b>\$ 921,768,409</b> | <b>\$ 863,607,108</b> | <b>\$ 58,161,301</b> | <b>6.7%</b>   |

Unaudited, not presented in accordance with GAAP  
Budget based on May forecast



**Oregon Lottery**  
**Supplemental Schedule of Services and Supplies Expenses**  
**Year to Date Through June 30, 2023**

|                                | Traditional      |                  |                    | Video             |                   |                   | Sports         |                |                | Total Lottery     |                   |                   |
|--------------------------------|------------------|------------------|--------------------|-------------------|-------------------|-------------------|----------------|----------------|----------------|-------------------|-------------------|-------------------|
|                                | Actual           | Budget           | Variance           | Actual            | Budget            | Variance          | Actual         | Budget         | Variance       | Actual            | Budget            | Variance          |
| Travel                         | 50,836           | 48,028           | (2,808)            | 360,147           | 590,727           | 230,580           | 9,579          | 10,865         | 1,287          | 420,562           | 649,620           | 229,058           |
| Office Expenses                | 33,265           | 34,145           | 880                | 252,205           | 419,972           | 167,767           | 6,026          | 7,725          | 1,699          | 291,496           | 461,842           | 170,346           |
| Retailer Network Expenses      | 1,011,559        | 544,438          | (467,121)          | 4,599,535         | 6,696,386         | 2,096,851         | -              | -              | -              | 5,611,094         | 7,240,824         | 1,629,730         |
| Retailer Network Recovery      | (728,586)        | (543,009)        | 185,577            | (6,201,116)       | (6,678,815)       | (477,698)         | -              | -              | -              | (6,929,702)       | (7,221,824)       | (292,122)         |
| Telecommunications             | 135,496          | 83,536           | (51,960)           | 833,959           | 1,027,465         | 193,506           | 22,221         | 18,898         | (3,323)        | 991,677           | 1,129,900         | 138,223           |
| Intergovernmental Charges      | 186,547          | 163,354          | (23,193)           | 1,481,799         | 2,009,195         | 527,397           | 39,803         | 36,955         | (2,847)        | 1,708,149         | 2,209,505         | 501,356           |
| Technology Expenses            | 938,734          | 731,950          | (206,784)          | 6,098,842         | 9,002,723         | 2,903,881         | 175,996        | 165,588        | (10,408)       | 7,213,573         | 9,900,262         | 2,686,689         |
| Professional Services          | 2,141,464        | 1,390,080        | (751,384)          | 7,226,010         | 17,097,478        | 9,871,468         | 202,889        | 314,476        | 111,587        | 9,570,364         | 18,802,035        | 9,231,671         |
| Staff Training & Recruiting    | 66,637           | 88,059           | 21,422             | 544,604           | 1,083,094         | 538,490           | 14,118         | 19,921         | 5,804          | 625,359           | 1,191,074         | 565,715           |
| Facilities                     | 69,656           | 50,528           | (19,128)           | 582,457           | 621,472           | 39,014            | 15,515         | 11,431         | (4,084)        | 667,628           | 683,430           | 15,802            |
| Facilities Maintenance         | 18,619           | 36,315           | 17,696             | 157,670           | 446,667           | 288,997           | 4,112          | 8,216          | 4,104          | 180,401           | 491,198           | 310,797           |
| Other Services & Supplies      | 71,036           | 118,444          | 47,408             | 489,297           | 1,456,815         | 967,518           | 10,999         | 26,795         | 15,797         | 571,331           | 1,602,054         | 1,030,723         |
| Fleet Expenses                 | 75,676           | 55,264           | (20,412)           | 623,531           | 679,733           | 56,202            | 15,601         | 12,502         | (3,099)        | 714,809           | 747,500           | 32,691            |
| <b>TOTAL</b>                   | <b>4,070,939</b> | <b>2,801,133</b> | <b>(1,269,806)</b> | <b>17,048,941</b> | <b>34,452,913</b> | <b>17,403,972</b> | <b>516,859</b> | <b>633,374</b> | <b>116,515</b> | <b>21,636,740</b> | <b>37,887,420</b> | <b>16,250,680</b> |
| Less Non Distributable Revenue | (18,682)         | -                | 18,682             | (162,346)         | -                 | 162,346           | (4,415)        | -              | 4,415          | (185,443)         | -                 | 185,443           |
| <b>AMOUNT REPORTED</b>         | <b>4,052,257</b> | <b>2,801,133</b> | <b>(1,251,124)</b> | <b>16,886,595</b> | <b>34,452,913</b> | <b>17,566,318</b> | <b>512,445</b> | <b>633,374</b> | <b>120,930</b> | <b>21,451,297</b> | <b>37,887,420</b> | <b>16,436,123</b> |

**Oregon Lottery**  
**Comparative Balance Sheet**  
**As of June 30, 2023**

|  | As of<br>6/30/2023   | As of<br>6/30/2022   | As of<br>6/30/2021   |
|--|----------------------|----------------------|----------------------|
| <b>Assets</b>  |                      |                      |                      |
| Current Assets:  |                      |                      |                      |
| Cash   | \$ 448,930,935       | \$ 425,770,616       | \$ 402,699,034       |
| Securities Lending Cash Collateral                         | 1,753,725            | \$33,558,592         | \$20,785,766         |
| Investments for Prize Payments at Fair Value               | 11,019,492           | 11,131,033           | 10,778,584           |
| Accounts Receivable - Games                                | 28,130,022           | 23,652,118           | 21,029,499           |
| Accounts Receivable - Other                                | 57,272               | 79,165               | 33,180               |
| Allowance for Doubtful Accounts                            | (34,100)             | (321,629)            | (309,772)            |
| Ticket Inventory   | 2,398,282            | 1,836,035            | 1,349,118            |
| Prepaid Expenses   | 4,307,882            | 3,574,729            | 2,049,881            |
| <b>Total Current Assets</b>                                | <b>496,563,510</b>   | <b>499,280,658</b>   | <b>458,415,289</b>   |
| Noncurrent Assets:   |                      |                      |                      |
| Noncurrent Cash  | 88,346,226           | 106,553,940          | 92,077,146           |
| Investments for Prize Payments at Fair Value               | 89,369,066           | 101,288,804          | 111,602,798          |
| Prize Reserves with Multi-State Lottery (MUSL)             | 4,268,602            | 4,264,744            | 4,794,944            |
| Prize Reserves for Sports                                  | 320,000              | 2,320,000            | 2,320,000            |
| Net OPEB Asset - RHIA                                      | 1,833,552            | 1,561,144            | 680,959              |
| Capital Assets:  |                      |                      |                      |
| Equipment, Net of Accumulated Depreciation                 | 76,033,463           | 58,588,882           | 52,010,803           |
| Computer Software, Net of Accumulated Depreciation         | 13,386,923           | 11,192,741           | 10,511,877           |
| Building and Improvements, Net of Accumulated Depreciation | 7,529,818            | 6,900,016            | 7,146,015            |
| Intangibles Non-Software, Net of Accumulated Depreciation  | 1,039,935            | 972,043              | 165,229              |
| Vehicles, Net of Accumulated Depreciation                  | 2,136,207            | 2,008,688            | 2,083,855            |
| Leasehold Improvements, Net of Accumulated Depreciation    | 79,292               | 112,496              | 3,494                |
| <b>Total Noncurrent Assets</b>                             | <b>284,343,085</b>   | <b>295,763,499</b>   | <b>283,397,121</b>   |
| Deferred Outflows Pension & OPEB                           | 23,485,570           | 20,301,356           | 23,554,934           |
| <b>Total Assets and Deferred Outflows</b>                  | <b>804,392,165</b>   | <b>815,345,513</b>   | <b>765,367,344</b>   |
| <b>Liabilities</b>   |                      |                      |                      |
| Current Liabilities:                                       |                      |                      |                      |
| Economic Development Fund Liability                        | 235,960,162          | 232,927,964          | 226,478,617          |
| Obligations Under Securities Lending                       | 1,753,725            | 33,558,592           | 20,785,766           |
| Prize Liability  | 38,103,425           | 38,850,963           | 51,395,326           |
| Accounts Payable   | 16,183,972           | 18,207,709           | 16,510,269           |
| Compensated Absences - Current                             | 2,969,593            | 3,550,723            | 3,285,756            |
| Deferred Revenue   | 1,900,308            | 1,370,201            | 922,656              |
| Deposit Liability  | 292,340              | 200,000              | 1,566,781            |
| Contracts Payable - Current                                | 890,145              | 3,744,809            | 3,270,587            |
| <b>Total Current Liabilities</b>                           | <b>298,053,670</b>   | <b>332,410,961</b>   | <b>324,215,757</b>   |
| Noncurrent Liabilities:                                    |                      |                      |                      |
| Deferred Prize Liability                                   | 106,140,524          | 112,458,463          | 109,230,049          |
| Compensated Absences - Noncurrent                          | 1,670,396            | 1,997,281            | 1,769,253            |
| Contracts Payable - Noncurrent                             | 5,082,295            | 5,309,260            | 7,814,498            |
| Net Pension Liability                                      | 48,951,329           | 30,791,310           | 72,097,398           |
| Net Other Postemployment Benefits (OPEB) Obligation        | 843,747              | 955,560              | 1,270,966            |
| <b>Total Noncurrent Liabilities</b>                        | <b>162,688,292</b>   | <b>151,511,874</b>   | <b>192,182,164</b>   |
| Deferred Inflows Pension & OPEB                            | 15,743,615           | 25,263,909           | 2,021,814            |
| <b>Total Liabilities and Deferred Inflows</b>              | <b>476,485,577</b>   | <b>509,186,744</b>   | <b>518,419,735</b>   |
| <b>Equity</b>  |                      |                      |                      |
| Retained Earnings:   |                      |                      |                      |
| Fixed Asset Book Value Net of Associated Liabilities       | 96,303,843           | 73,362,750           | 63,784,030           |
| Inventory and Prepaids                                     | 6,706,164            | 5,410,764            | 3,398,999            |
| Asset/Project Purchases Committed                          | 88,063,028           | 106,553,940          | 92,077,146           |
| Restricted for OPEB Asset                                  | 1,833,552            | 1,561,144            | 680,959              |
| Operating Working Capital                                  | 135,000,000          | 119,270,172          | 87,006,476           |
| <b>Total Retained Earnings</b>                             | <b>327,906,588</b>   | <b>306,158,770</b>   | <b>246,947,609</b>   |
| <b>Total Liabilities and Equity</b>                        | <b>\$804,392,165</b> | <b>\$815,345,512</b> | <b>\$765,367,344</b> |

**Oregon Lottery**  
**Cash Flow Statement**  
**For the month ending June 30, 2023**

|   | <u>Current Month</u>  | <u>Year to Date</u>   |
|---|-----------------------|-----------------------|
| <b>Cash Flows from Operating Activities:</b>  |                       |                       |
| Receipts from Customers   | \$ 1,401,548,569      | \$ 17,101,428,655     |
| Payments to Prize Winners   | (1,297,156,578)       | (15,699,740,726)      |
| Payments to Employees   | (6,165,683)           | (48,422,326)          |
| Payments to Suppliers   | (40,481,492)          | (423,832,151)         |
| Other Income  | 271,151               | 2,637,584             |
| <b>Net Cash Provided (Used) in Operating Activities</b>                                       | <b>58,015,968</b>     | <b>932,071,037</b>    |
| <b>Cash Flows from Noncapital Financing Activities:</b>                                       |                       |                       |
| Transfers to EDL  | -                     | (906,451,043)         |
| Pre SLGRP Payments  | (716,250)             | (716,250)             |
| <b>Net Cash Provided (Used) in Noncapital Financing Activities</b>                            | <b>(716,250)</b>      | <b>(907,167,294)</b>  |
| <b>Cash Flows from Capital and Related Financing Activities:</b>                              |                       |                       |
| Acquisition/Restoration of Capital Assets   | (2,121,556)           | (45,208,225)          |
| Contract Payments   | (275,262)             | (3,139,454)           |
| Proceeds from Disposition/Impairment of Capital Assets  | 152,275               | 5,317,200             |
| <b>Net Cash Provided (Used) in Capital and Related Financing Activities</b>                   | <b>(2,244,543)</b>    | <b>(43,030,480)</b>   |
| <b>Cash Flows from Investing Activities:</b>  |                       |                       |
| Purchases of Investments  | -                     | (2,024,034)           |
| Proceeds from Sales and Maturities of Investments   | -                     | 11,272,000            |
| Interest on Investments and Cash Balances   | 1,994,922             | 14,164,375            |
| Investment Expense  | (325,983)             | (332,999)             |
| <b>Net Cash Provided (Used) in Investing Activities</b>                                       | <b>1,668,939</b>      | <b>23,079,342</b>     |
| <b>Net Increase (Decrease) in Cash and Cash Equivalents</b>                                   | <b>56,724,114</b>     | <b>4,952,606</b>      |
| Cash and Cash Equivalents - Beginning   | 480,553,046           | 532,324,556           |
| <b>Cash and Cash Equivalents - Ending</b>   | <b>\$ 537,277,160</b> | <b>\$ 537,277,161</b> |
| <b>Reconciliation of Operating Income to Net Cash Provided (used) by Operating Activities</b> |                       |                       |
| Net Profit/(Loss)   | \$ 73,835,279         | \$ 921,768,409        |
| <b>Adjustments to reconcile net profit to cash flows from operating activities</b>            |                       |                       |
| Depreciation and Amortization   | 2,422,941             | 24,935,145            |
| Non-operating (Income)/Expense  | (698,577)             | (10,769,262)          |
| (Gain)/Loss on Capital Asset Disposition  | (114,799)             | (4,979,616)           |
| <b>Net Changes in Assets and Liabilities:</b>   |                       |                       |
| (Increase) / Decrease in Accounts Receivable  | (5,117,076)           | (4,743,540)           |
| (Increase) / Decrease in Ticket Inventory   | (451,512)             | (562,247)             |
| (Increase) / Decrease in Prepaid Expense/Def Outflows   | 3,886,712             | (3,917,367)           |
| (Increase) / Decrease in Prize Reserves   | (29,242)              | 1,996,141             |
| (Increase) / Decrease in Net OPEB Asset   | (272,409)             | (272,409)             |
| Increase / (Decrease) in Accounts Payable   | (3,794,681)           | (2,023,737)           |
| Increase / (Decrease) in Compensated Absences Liability                                       | 6,145                 | (908,015)             |
| Increase / (Decrease) in Deposit Liability  | 52,355                | 92,340                |
| Increase / (Decrease) in Deferred Revenue/Inflows   | (10,707,173)          | (8,990,186)           |
| Increase / (Decrease) in Prize Liability  | (3,430,202)           | 2,397,174             |
| Increase / (Decrease) in Net OPEB Obligation  | (111,813)             | (111,813)             |
| Increase / (Decrease) in Net Pension Liability  | 2,540,020             | 18,160,020            |
| <b>Total Adjustments and Changes</b>  | <b>(15,819,311)</b>   | <b>10,302,628</b>     |
| <b>Net Cash Provided (Used) by Operating Activities</b>                                       | <b>\$ 58,015,968</b>  | <b>\$ 932,071,037</b> |



**Oregon State Lottery**  
**Fiscal Year 2023 Financial Plan**  
(In Thousands)

|   | Commission Approved Budget |                   |                |                   | Commission/Forecast Adjustments |                |                |                | Adjusted Budget |                   |                |                   |
|---|----------------------------|-------------------|----------------|-------------------|---------------------------------|----------------|----------------|----------------|-----------------|-------------------|----------------|-------------------|
|   | Traditional                | Video             | Sports         | Total             | Sept                            | Dec            | MY/March       | May            | Traditional     | Video             | Sports         | Total             |
| <b>Revenue</b>                            |                            |                   |                |                   |                                 |                |                |                |                 |                   |                |                   |
| Video Lottery <sup>SM</sup>               |                            | \$15,671,481      |                | \$15,671,481      | \$ 34,451                       | \$ 325,425     | \$ 133,449     | \$ (9,543)     |                 | \$16,155,262      |                | \$16,155,262      |
| Scratch-its <sup>SM</sup> Instant Tickets | \$ 162,527                 |                   |                | 162,527           | (3,556)                         | (1,514)        | 206            | (610)          | \$157,053       |                   |                | 157,053           |
| Megabucks <sup>SM</sup>                   | 32,127                     |                   |                | 32,127            | (278)                           | 598            | (1,571)        | (131)          | 30,745          |                   |                | 30,745            |
| Powerball <sup>®</sup>                    | 40,782                     |                   |                | 40,782            | 548                             | (956)          | 32,762         | 1,301          | 74,437          |                   |                | 74,437            |
| Mega Millions <sup>®</sup>                | 25,916                     |                   |                | 25,916            | 11,588                          | 967            | 13,332         | 3,316          | 55,118          |                   |                | 55,118            |
| Keno                                      | 103,730                    |                   |                | 103,730           | 6,194                           | (1,231)        | 1,530          | (1,311)        | 108,911         |                   |                | 108,911           |
| Raffle <sup>SM</sup>                      | 2,500                      |                   |                | 2,500             | -                               | -              | -              | -              | 2,500           |                   |                | 2,500             |
| Pick 4 <sup>SM</sup>                      | 1,953                      |                   |                | 1,953             | 38                              | 4              | (40)           | (1)            | 1,954           |                   |                | 1,954             |
| Win for Life <sup>SM</sup>                | 3,746                      |                   |                | 3,746             | 145                             | (112)          | 93             | 42             | 3,914           |                   |                | 3,914             |
| Lucky Lines <sup>SM</sup>                 | 1,974                      |                   |                | 1,974             | (46)                            | 55             | (61)           | (112)          | 1,809           |                   |                | 1,809             |
| Scoreboard                                |                            |                   | 527,320        | 527,320           | -                               | -              | -              | -              |                 |                   | \$ 527,320     | 527,320           |
| <b>Total Revenue</b>                      | <b>375,254</b>             | <b>15,671,481</b> | <b>527,320</b> | <b>16,574,054</b> | <b>49,083</b>                   | <b>323,235</b> | <b>179,700</b> | <b>(7,049)</b> | <b>436,442</b>  | <b>16,155,262</b> | <b>527,320</b> | <b>17,119,024</b> |
| Prizes                                    | 244,350                    | 14,483,213        | 480,984        | 15,208,547        | 45,538                          | 314,525        | 159,475        | (2,959)        | 274,635         | 14,969,507        | 480,984        | 15,725,126        |
| <b>Net revenue</b>                        | <b>130,904</b>             | <b>1,188,268</b>  | <b>46,335</b>  | <b>1,365,507</b>  | <b>3,545</b>                    | <b>8,710</b>   | <b>20,226</b>  | <b>(4,091)</b> | <b>161,807</b>  | <b>1,185,755</b>  | <b>46,335</b>  | <b>1,393,898</b>  |
| <b>Direct Expenses</b>                    |                            |                   |                |                   |                                 |                |                |                |                 |                   |                |                   |
| Commissions                               | 30,042                     | 273,618           |                | 303,660           | 494                             | (2,509)        | (985)          | (641)          | 34,931          | 265,088           |                | 300,019           |
| Game Vendor Charges                       | 9,956                      | 2,523             | 29,877         | 42,355            | 367                             | (55)           | 737            | 62             | 11,547          | 2,523             | 29,397         | 43,466            |
| Tickets                                   | 3,806                      |                   |                | 3,806             | -                               | -              | 339            | -              | 4,145           |                   |                | 4,145             |
| Advertising                               | 8,523                      | 415               |                | 8,938             | -                               | -              | (933)          | -              | 7,541           | 465               | -              | 8,006             |
| Sales Support                             | 954                        |                   |                | 954               | -                               | -              | 10             | -              | 965             |                   |                | 965               |
| Game Equip, Parts & Maint                 | 956                        | 10,423            |                | 11,379            | -                               | -              | (5,504)        | -              | 1               | 5,874             |                | 5,875             |
| Depreciation                              | 5,621                      | 22,632            |                | 28,253            | -                               | -              | -              | -              | 5,621           | 22,632            |                | 28,253            |
| Capital Interest                          |                            | 82                |                | 82                | -                               | -              | -              | -              |                 | 82                |                | 82                |
| <b>Total Direct Expenses</b>              | <b>59,858</b>              | <b>309,693</b>    | <b>29,877</b>  | <b>399,428</b>    | <b>861</b>                      | <b>(2,564)</b> | <b>(6,335)</b> | <b>(578)</b>   | <b>64,750</b>   | <b>296,665</b>    | <b>29,397</b>  | <b>390,812</b>    |
| <b>Gross Profit</b>                       | <b>71,046</b>              | <b>878,575</b>    | <b>16,459</b>  | <b>966,079</b>    | <b>2,684</b>                    | <b>11,274</b>  | <b>26,561</b>  | <b>(3,512)</b> | <b>97,057</b>   | <b>889,090</b>    | <b>16,939</b>  | <b>1,003,086</b>  |
| Relative Gross Profit %                   | (3.97%)                    | 104.89%           | (0.92%)        |                   |                                 |                |                |                | 9.68%           | 88.64%            | 1.69%          |                   |
| <b>Indirect Revenue</b>                   | <b>149</b>                 | <b>1,866</b>      | <b>35</b>      | <b>2,050</b>      | <b>-</b>                        | <b>-</b>       | <b>-</b>       | <b>-</b>       | <b>198</b>      | <b>1,817</b>      | <b>35</b>      | <b>2,050</b>      |
| <b>Indirect Expenses</b>                  |                            |                   |                |                   |                                 |                |                |                |                 |                   |                |                   |
| Public Information                        | 95                         | 1,185             | 22             | 1,302             | -                               | -              | 55             | (245)          | 108             | 986               | 19             | 1,112             |
| Market Research                           | 56                         | 702               | 13             | 771               | -                               | -              | (245)          | -              | 51              | 466               | 9              | 526               |
| Salaries & Benefits                       | 6,007                      | 75,246            | 1,392          | 82,645            | -                               | -              | (4,071)        | -              | 7,603           | 69,644            | 1,327          | 78,574            |
| Services & Supplies                       | 2,729                      | 34,181            | 632            | 37,542            | -                               | -              | 383            | (38)           | 3,666           | 33,580            | 640            | 37,887            |
| Depreciation                              | 200                        | 2,503             | 46             | 2,749             | -                               | -              | (207)          | -              | 246             | 2,252             | 43             | 2,542             |
| <b>Total Indirect Expenses</b>            | <b>9,087</b>               | <b>113,817</b>    | <b>2,105</b>   | <b>125,009</b>    | <b>-</b>                        | <b>-</b>       | <b>(4,085)</b> | <b>(283)</b>   | <b>11,674</b>   | <b>106,928</b>    | <b>2,038</b>   | <b>120,641</b>    |
| <b>Net Profit from Operations</b>         | <b>62,108</b>              | <b>766,624</b>    | <b>14,389</b>  | <b>843,120</b>    | <b>2,684</b>                    | <b>11,274</b>  | <b>30,646</b>  | <b>(3,229)</b> | <b>85,581</b>   | <b>783,979</b>    | <b>14,936</b>  | <b>884,495</b>    |
| Modernization Reserve Spending            |                            |                   |                | 20,693            | -                               | -              | 195            | 0              |                 |                   |                | 20,888            |
| <b>Net Profit</b>                         |                            |                   |                | <b>\$822,427</b>  | <b>2,684</b>                    | <b>11,274</b>  | <b>30,451</b>  | <b>(3,229)</b> |                 |                   |                | <b>\$863,607</b>  |
| Additional Information:                   |                            |                   |                |                   |                                 |                |                |                |                 |                   |                |                   |
| Capital outlay                            |                            |                   |                | 42,668            | -                               | -              | (2,741)        |                |                 |                   |                | 39,927            |