Oregon Lottery Operating Summary For the month ending February 28, 2023 (in thousands)

		Tradit	ional			Video				Sp	oorts		Total Lottery				
	Current	Current	Last	Actual to	Current	Current	Last	Actual to	Current	Current	Last	Actual to	Current	Current	Last	Actual to	
	Month	Month	Year	Budget	Month	Month	Year	Budget	Month	Month	Year	Budget	Month	Month	Year	Budget	
	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance	
Revenue	\$ 31,062	\$ 29,216	\$27,011	\$ 1,846	\$ 1,289,766	\$ 1,283,770	\$ 1,276,477	\$ 5,996	\$ 48,263	\$ 50,393	\$ 38,704	\$ (2,131)	\$1,369,091 \$	1,363,379	\$ 1,342,192	\$ 5,712	
Prizes	19,560	19,108	18,181	(453)	1,195,851	1,190,311	1,181,331	(5,539)	44,188	45,965	36,139	1,777	1,259,600	1,255,384	1,235,651	(4,215)	
Net Revenue	11,502	10,108	8,830	1,394	93,915	93,458	95,146	457	4,074	4,428	2,565	(354)	109,491	107,995	106,541	1,497	
Direct Expenses	4,726	4,541	4,132	(185)	21,158	21,216	22,110	58	1,547	2,807	937	1,260	27,431	28,563	27,179	1,133	
Total Indirect Revenue/(Loss)	(1,659)	12	(686)	(1,671)	360	155	(17)	204	13	3	11	9	(1,286)	171	(692)	(1,457)	
Total Indirect Expense	685	701	464	16	7,150	9,097	7,209	1,947	331	204	200	(127)	8,166	10,002	7,873	1,837	
Net Profit from Operations	4,433	4,879	3,548	(446)	65,967	63,301	65,810	2,666	2,209	1,421	1,439	789	72,609	69,600	70,797	3,009	
Modernization Investment Spending													747	1,741	40	994	
Net Profit													\$71,862	\$67,859	\$70,757	\$4,003	

TO ⁻	TAL LOTTERY			
	Current	Current	Last	Actual to
	Month	Month	Year	Budget
	Actual	Budget	Actual	Variance
Percentages of Distributable Revenue	for the Mont	h		
Prizes	92.0%	92.1%	91.6%	0.1%
Administrative Expenses	2.7%	3.0%	2.6%	0.3%
Percentages of Distributable Revenue	for the Year			
Prizes	91.7%	91.8%	91.9%	0.1%
Administrative Expenses	2.9%	3.3%	2.8%	0.4%

Oregon Lottery Operating Statement For the month ending February 28, 2023

	Total Lottery											
	Traditional	Video	Sports	Actual	Budget	Variance	% Variance					
Revenue												
Scratch-Its™ Instant Tickets	\$ 11,785,187			\$ 11,785,187	\$ 12,018,350	\$ (233,163)	-1.9%					
Megabucks™	2,108,652			2,108,652	2,232,541	(123,889)	-5.5%					
Powerball®	5,679,868			5,679,868	3,435,923	2,243,945	65.3%					
Mega Millions®	1,932,761			1,932,761	1,499,682	433,079	28.9%					
Raffle™	-			-	-	-	0.0%					
Keno	9,013,606			9,013,606	9,433,690	(420,084)	-4.5%					
Pick 4™	144,187			144,187	146,430	(2,243)	-1.5%					
Win For Life℠	299,664			299,664	297,499	2,165	0.7%					
Lucky Lines™	98,350			98,350	152,000	(53,650)	-35.3%					
Video Lottery℠ (Gross Receipts)		\$ 1,289,766,131		1,289,766,131	1,283,769,728	5,996,403	0.5%					
Scoreboard [™] (Gross Receipts)			\$ 48,262,526	48,262,526	50,393,052	(2,130,526)	-4.2%					
Total Revenue	31,062,275	1,289,766,131	48,262,526	1,369,090,933	1,363,378,894	5,712,039	0.4%					
Prizes	(19,560,415)	(1,195,850,772)	(44,188,319)	(1,259,599,505)	(1,255,384,086)	(4,215,419)	-0.3%					
Net Revenue	11,501,860	93,915,360	4,074,208	109,491,428	107,994,808	1,496,620	1.4%					
Direct Expenses												
Commissions	2,790,904	19,521,318	-	22,312,222	21,155,740	(1,156,481)	-5.5%					
Game Vendor Charges	819,154	39,376	1,546,698	2,405,228	3,650,031	1,244,803	34.1%					
Tickets	222,904	-	-	222,904	253,015	30,111	11.9%					
Advertising	416,282	22,835	-	439,117	622,436	183,319	29.5%					
Sales Support	8,237	-	-	8,237	80,430	72,193	89.8%					
Game Equipment, Parts & Maintenance	-	45,008	-	45,008	441,009	396,001	89.8%					
Depreciation	468,157	1,523,664	-	1,991,821	2,354,439	362,617	15.4%					
Interest Expense	-	5,996	-	5,996	5,996	0	0.0%					
Direct Expenses	4,725,637	21,158,198	1,546,698	27,430,533	28,563,096	1,132,563	4.0%					
Gross Profit	6,776,223	72,757,162	2,527,510	82,060,895	79,431,712	2,629,183	3.3%					
Indirect Revenue												
Gain (Loss) on Sale of Fixed Assets	33,258	357,097	12,405	402,760	-	402,760						
Other Income/(Expense)	1,184,807	2,740	163	1,187,710	170,833	1,016,877	595.2%					
Investment Market Value Adj	(2,876,821)	-	-	(2,876,821)	-	(2,876,821)						
Total Indirect Revenue/(Loss)	(1,658,755)	359,837	12,568	(1,286,351)	170,833	(1,457,184)	-853.0%					
Indirect Expenses												
Public Information	18,761	(1,569)	(55)	17,138	81,506	64,368	79.0%					
Market Research	255	2,734	95	3,083	100,000	96,917	96.9%					
Salaries, Wages & Benefits	530,714	5,698,345	280,294	6,509,353	6,550,579	41,226	0.6%					
Services & Supplies	120,459	1,293,385	45,223	1,459,067	3,085,693	1,626,626	52.7%					
Depreciation	14,611	156,879	5,450	176,940	184,700	7,760	4.2%					
Interest Expense	-	-	-		-	-						
Total Indirect Expense	684,800	7,149,773	331,007	8,165,581	10,002,478	1,836,898	18.4%					
Net Profit from Operations	4,432,668	65,967,225	2,209,071	72,608,964	69,600,067	3,008,897	4.3%					
Modernization Investment Spending				746,539	1,740,668	994,129	57.1%					
Net Profit				\$ 71,862,425	\$ 67,859,399	\$ 4,003,026	5.9%					

Unaudited, not presented in accordance with GAAP Budget based on March forecast



Oregon Lottery Supplemental Schedule of Services and Supplies Expenses For the month ending February 28, 2023

			Traditional			v	'ideo		Sports					Total Lottery						
	Ac	tual	Budget	Variance	 Actual	Bu	ıdget	Variance		Actual	Bu	dget	Var	iance		Actual	Bud	get	Varia	nce
Travel	\$	1,363 \$	3,080 \$	1,717	\$ 14,633	\$	39,959 \$	25,325	\$	508	\$	897	\$	388	\$	16,504	\$	43,935	\$ 2	27,431
Office Expenses		1,586	2,980	1,394	17,033		38,666	21,634		592		868		276		19,211		42,514	2	23,303
Retailer Network Expenses		47,835	43,177	(4,659)	513,615		560,225	46,611		-		-		-		561,450	6	03,402	4	41,952
Retailer Network Recovery		(48,619)	(43,063)	5,556	(522,032)		(558,755)	(36,723)		-		-		-		(570,651)	(6	01,818)	(3	31,167)
Telecommunications		7,190	6,600	(591)	77,205		85,635	8,431		2,682		1,922		(760)		87,077		94,157		7,080
Intergovernmental Charges		8,406	7,531	(875)	90,253		97,717	7,464		3,135		2,193		(942)		101,794	1	07,441		5,647
Technology Expenses		37,518	59,343	21,824	402,839		769,985	367,146		13,994		17,280		3,285		454,352	8	46,607	39	92,255
Professional Services		48,429	108,456	60,026	519,993	1	,407,240	887,247		18,064		31,581		13,517		586,487	1,5	47,276	96	50,789
Staff Training & Recruiting		2,949	7,533	4,583	31,666		97,738	66,072		1,100		2,193		1,093		35,715	1	07,464	7	71,749
Facilities		5,002	3,992	(1,010)	53,705		51,798	(1,907)		1,866		1,162		(703)		60,573		56,953		(3,620)
Facilities Maintenance		426	2,869	2,443	4,574		37,227	32,653		159		835		677		5,159		40,932	Э	35,773
Other Services & Supplies		7,294	9,430	2,136	78,316		122,362	44,045		2,721		2,746		25		88,331	1	34,538	4	46,207
Fleet Expenses		2,863	4,366	1,503	30,741		56,654	25,913		1,068		1,271		203		34,672		62,292	2	27,620
TOTAL	1	22,243	216,293	94,050	1,312,541	2,	,806,452	1,493,911		45,889		62,948		17,059		1,480,673	3,0	35,693	1,60	05,020
Less Non Distributable Revenue		(1,784)	-	1,784	 (19,156)		-	19,156		(665)		-		665		(21,606)		-	2	21,606
AMOUNT REPORTED	\$ 1	120,459 \$	216,293	95,834	\$ 1,293,385	\$ 2,	,806,452 \$	1,513,067	\$	45,223	\$	62,948	\$	17,725	\$	1,459,067 \$	5 3,0	35,693	5 1,62	26,626

Oregon Lottery Operating Statement Year to Date Through February 28, 2023

	Total Lottery Traditional Video Sports Actual Pudgat Variance											
	Traditional	Video	Sports	Actual	Budget	Variance	% Variance					
Revenue												
Scratch-Its™ Instant Tickets	\$ 105,426,374			\$ 105,426,374	\$ 105,845,139	\$ (418,765)	-0.4%					
Megabucks™	20,015,558			20,015,558	20,309,537	(293,979)	-1.4%					
Powerball®	59,956,214			59,956,214	57,673,942	2,282,272	4.0%					
Mega Millions®	44,039,051			44,039,051	43,000,598	1,038,453	2.4%					
Raffle™	(30)			(30)	-	(30)	0.0%					
Keno	72,868,030			72,868,030	73,635,382	(767,352)	-1.0%					
Pick 4™	1,290,837			1,290,837	1,294,502	(3,665)	-0.3%					
Win For Life™	2,602,870			2,602,870	2,599,179	3,691	0.1%					
Lucky Lines™	1,191,376			1,191,376	1,259,385	(68,009)	-5.4%					
Video Lottery℠ (Gross Receipts)		\$ 10,562,872,105		10,562,872,105	10,576,785,895	(13,913,790)	-0.1%					
Scoreboard™ (Gross Receipts)			\$ 367,487,969	367,487,969	338,504,054	28,983,915	8.6%					
Total Revenue	307,390,280	10,562,872,105	367,487,969	11,237,750,353	11,220,907,613	16,842,740	0.2%					
Prizes	(187,269,471)	(9,784,258,556)	(332,551,167)	(10,304,079,195)	(10,296,755,681)	(7,323,514)	-0.1%					
Net Revenue	120,120,808	778,613,549	34,936,802	933,671,159	924,151,932	9,519,227	1.0%					
Direct Expenses												
Commissions	26,385,869	190,234,203	-	216,620,073	209,784,859	(6,835,213)	-3.3%					
Game Vendor Charges	7,905,365	315,008	18,093,030	26,313,403	29,222,137	2,908,734	10.0%					
Tickets	1,985,801	-	-	1,985,801	2,787,477	801,676	28.8%					
Advertising	4,428,548	254,155	-	4,682,703	5,513,688	830,985	15.1%					
Sales Support	455,944	-	-	455,944	637,565	181,621	28.5%					
Game Equipment, Parts & Maintenance	20	999,607	-	999,627	3,892,872	2,893,245	74.3%					
Depreciation	3,715,915	10,445,050	-	14,160,966	18,835,501	4,674,535	24.8%					
Interest Expense	-	64,358	-	64,358	64,357	(1)	0.0%					
Direct Expenses	44,877,463	202,312,382	18,093,030	265,282,875	270,738,456	5,455,581	2.0%					
Gross Profit	75,243,345	576,301,167	16,843,772	668,388,284	653,413,476	14,974,808	2.3%					
Indirect Revenue												
Gain (Loss) on Sale of Fixed Assets	403,409	3,356,045	91,036	3,850,490	-	3,850,490						
Other Income	7,566,525	81,974	1,904	7,650,403	1,366,664	6,283,739	459.8%					
Investment Market Value Adj	(6,996,522)	-		(6,996,522)	-	(6,996,522)						
Total Indirect Revenue/(Loss)	973,412	3,438,019	92,940	4,504,371	1,366,664	3,137,707	229.6%					
Indirect Expenses												
Public Information	132,037	520,307	14,747	667,090	999,048	331,958	33.2%					
Market Research	37,698	279,615	10,653	327,965	481,864	153,899	31.9%					
Salaries, Wages & Benefits	5,511,153	42,648,672	1,787,876	49,947,701	52,371,352	2,423,651	4.6%					
Services & Supplies	1,458,352	11,454,844	366,177	13,279,373	25,695,906	12,416,533	48.3%					
Depreciation	(194,771)	1,627,042	42,423	1,474,694	1,746,177	271,483	15.5%					
Interest Expense				-		-						
Total Indirect Expense	6,944,469	56,530,479	2,221,876	65,696,824	81,294,347	15,597,523	19.2%					
Net Profit from Operations	69,272,288	523,208,707	14,714,836	607,195,830	573,485,793	33,710,037	5.9%					
Modernization Investment Spending				4,960,380	13,925,344	8,964,964	64.4%					
Net Profit				\$ 602,235,450	\$ 559,560,449	\$ 42,675,001	7.6%					

Unaudited, not presented in accordance with GAAP Budget based on March forecast

Oregon Lottery Supplemental Schedule of Services and Supplies Expenses Year to Date Through February 28, 2023

-	Traditional				Video			Sports		Total Lottery			
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	
Travel	35,088	31,531	(3,557)	257,948	409,116	151,168	7,253	9,181	1,928	300,290	449,828	149,538	
Office Expenses	22,028	22,120	91	155,894	287,007	131,112	3,719	6,441	2,722	181,642	315,567	133,925	
Retailer Network Expenses	486,528	345,412	(141,116)	3,622,595	4,481,804	859,209	-	-	-	4,109,122	4,827,216	718,094	
Retailer Network Recovery	(516,812)	(344,505)	172,306	(4,039,617)	(4,470,039)	(430,421)	-	-	-	(4,556,429)	(4,814,544)	(258,115)	
Telecommunications	73,384	52,799	(20,585)	570,335	685,079	114,744	16,792	15,374	(1,418)	660,511	753,252	92,741	
Intergovernmental Charges	125,997	124,750	(1,247)	967,139	1,618,665	651,526	28,013	36,325	8,312	1,121,149	1,779,741	658,592	
Technology Expenses	547,510	463,571	(83,939)	4,175,890	6,014,939	1,839,049	131,093	134,984	3,891	4,854,493	6,613,494	1,759,001	
Professional Services	484,699	882,877	398,178	4,244,137	11,455,539	7,211,402	139,938	257,080	117,142	4,868,774	12,595,496	7,726,722	
Staff Training & Recruiting	46,059	58,060	12,001	359,725	753,346	393,622	9,375	16,906	7,532	415,159	828,313	413,154	
Facilities	49,040	31,936	(17,104)	378,796	414,382	35,587	10,902	9,299	(1,603)	438,738	455,618	16,880	
Facilities Maintenance	13,785	22,953	9,168	107,554	297,820	190,265	2,975	6,684	3,708	124,314	327,456	203,142	
Other Services & Supplies	54,566	74,730	20,164	372,703	969,643	596,939	8,412	21,760	13,348	435,682	1,066,133	630,451	
Fleet Expenses	48,606	34,931	(13,675)	377,635	453,234	75,599	10,633	10,171	(462)	436,874	498,336	61,462	
TOTAL	1,470,480	1,801,164	330,684	11,550,734	23,370,536	11,819,802	369,105	524,206	155,101	13,390,319	25,695,906	12,305,587	
Less Non Distributable Revenue	(12,127)	-	12,127	(95,890)	-	95,890	(2,928)	-	2,928	(110,946)	-	110,946	
AMOUNT REPORTED	1,458,352	1,801,164	342,812	11,454,844	23,370,536	11,915,692	366,177	524,206	158,029	13,279,373	25,695,906	12,416,533	

	Oregon Lotter	-		
loaether, we do good things.	of February 28,			
		As of 2/28/2023	As of 2/28/2022	As of 2/28/2021
Assets				
Current Assets:				
Cash	\$	438,289,010 \$	396,014,465 \$	300,007,747
Securities Lending Cash Collateral		3,079,898	-	-
Investments for Prize Payments at Fair Value		10,940,082	10,865,311	10,777,894
Accounts Receivable - Games		44,275,622	41,000,754	36,976,392
Accounts Receivable - Other		25,769	1,371,824	13,965
Allowance for Doubtful Accounts		(341,148)	(319,011)	(297,758)
Ticket Inventory		1,956,492	1,533,305	1,152,186
Prepaid Expenses		2,666,239	2,009,581	1,700,424
Total Current Assets		500,891,963	452,476,229	350,330,850
Noncurrent Assets:				
Investments for Prize Payments at Fair Value		88,906,248	106,901,137	113,282,300
Prize Reserves with Multi-State Lottery (MUSL)		4,186,976	4,223,470	4,735,992
Prize Reserves for Sports		320,000	2,320,000	2,320,000
Net OPEB Asset - RHIA		1,561,144	680,959	592,770
Capital Assets:				
Equipment, Net of Accumulated Depreciation		72,302,342	62,184,046	50,330,524
Computer Software, Net of Accumulated Depreciation		11,287,438	11,519,948	10,183,760
Building and Improvements, Net of Accumulated Depreciation	on	6,622,178	7,038,713	7,293,393
Intangibles Non-Software, Net of Accumulated Depreciation	I	1,151,936	70,813	212,438
Vehicles, Net of Accumulated Depreciation		2,200,775	1,784,624	2,251,106
Leasehold Improvements, Net of Accumulated Depreciation		111,959	24,099	3,763
Total Noncurrent Assets		188,650,995	196,747,809	191,206,046
Deferred Outflows Pension & OPEB		25,671,358	23,554,934	16,558,458
Total Assets and Deferred Outflows		715,214,317	672,778,972	558,095,354
Liabilities				
Current Liabilities:				
Economic Development Fund Liability		161,838,278	162,691,171	72,487,917
Obligations Under Securities Lending		3,079,898	-	-
Prize Liability		42,624,822	48,038,023	44,124,166
Accounts Payable		14,374,267	12,472,335	14,983,291
Compensated Absences - Current		4,814,036	5,785,876	5,300,520
Deferred Revenue		3,404,183	2,508,664	2,322,461
Deposit Liability		205,900	198,677	152,862
Contracts Payable - Current		1,895,071	1,361,050	1,358,562
Total Current Liabilities		232,236,454	233,055,796	140,729,779
Noncurrent Liabilities:				
Deferred Prize Liability		107,343,468	108,053,399	109,238,723
Contracts Payable - Noncurrent		5,648,904	8,024,801	10,944,686
Net Pension Liability		42,151,310	75,997,398	45,457,600
Net Other Postemployment Benefits (OPEB) Obligation		955,560	1,270,966	1,515,225
Total Noncurrent Liabilities		156,099,240	193,346,564	167,156,234
Deferred Inflows Pension & OPEB		25,263,909	2,021,814	2,406,165
Total Liabilities and Deferred Inflows		413,599,603	428,424,174	310,292,178
Equity				
Retained Earnings:				
Fixed Asset Book Value Net of Associated Liabilities		88,774,605	76,184,233	61,339,065
Inventory and Prepaids		4,622,730	3,542,886	2,852,610
Asset/Project Purchases Committed		71,656,235	63,946,719	107,865,913
Restricted for OPEB Asset		1,561,144	680,959	592,770
Operating Working Capital		135,000,000	100,000,000	75,152,816
Total Retained Earnings		301,614,713	244,354,797	247,803,174
Total Liabilities and Equity		\$715,214,317	\$672,778,970	\$558,095,353
		· · ·		



Oregon Lottery Cash Flow Statement For the month ending February 28, 2023

		Current Month	Year to Date
Cash Flows from Operating Activities:			
Receipts from Customers	\$	1,368,700,344	
Payments to Prize Winners		(1,260,536,157)	(10,300,519,565)
Payments to Employees		(3,668,777)	(31,195,864)
Payments to Suppliers		(30,677,538)	(286,868,107)
Other Income		22,347	2,363,544
Net Cash Provided (Used) in Operating Activities		73,840,219	602,912,754
Cash Flows from Noncapital Financing Activities:			
Transfers to EDL		-	(685,024,717)
Net Cash Provided (Used) in Noncapital Financing Activities		-	(685,024,717)
Cash Flows from Capital and Related Financing Activities:			
Acquisition/Restoration of Capital Assets		(4,432,233)	(29,251,946)
Contract Payments		(249,562)	(2,082,741)
Proceeds from Disposition/Impairment of Capital Assets		438,400	4,021,790
Net Cash Provided (Used) in Capital and Related Financing Activities		(4,243,395)	(27,312,897)
Cash Flows from Investing Activities:			
Proceeds from Sales and Maturities of Investments		3,784,667	8,302,667
Interest on Investments and Cash Balances		1,184,552	7,562,671
Investment Expense		1,104,552	(5,097)
Net Cash Provided (Used) in Investing Activities		4,498,293	15,389,315
Not Increase (Decrease) in Cash and Cash Equivalents		74 OOE 117	(04.025.545)
Net Increase (Decrease) in Cash and Cash Equivalents Cash and Cash Equivalents - Beginning		74,095,117	(94,035,545)
Cash and Cash Equivalents - Beginning	\$	364,193,893 438,289,010 \$	532,324,556 438,289,011
	\$	430,207,010 \$	430,207,011
Reconciliation of Operating Income to Net Cash Provided (u	sed) by O	perating Activities	
Net Profit/(Loss)	\$	71,862,425 \$	602,235,450
Adjustments to reconcile net profit to cash flows from operating activities			
Depreciation and Amortization		2,168,761	15,635,660
Non-operating (Income)/Expense		1,386,864	(2,699,935)
(Gain)/Loss on Capital Asset Disposition		(402,760)	(3,850,490)
Net Changes in Assets and Liabilities:			
(Increase) / Decrease in Accounts Receivable - Games		(737,616)	(20,550,590)
(Increase) / Decrease in Ticket Inventory		(71,874)	(120,457)
(Increase) / Decrease in Prepaid Expense/Def Outflows		169,749	(4,461,512)
(Increase) / Decrease in Prize Reserves		_	2,077,768
Increase / (Decrease) in Accounts Payable		(1,571,713)	(3,833,442)
Increase / (Decrease) in Compensated Absences Liability		124,183	(733,968)
Increase / (Decrease) in Deposit Liability		(150,923)	5,900
Increase / (Decrease) in Deferred Revenue/Inflows		323,610	2,033,982
Increase / (Decrease) in Prize Liability		(680,488)	5,814,387
Increase / (Decrease) in Net Pension Liability		1,420,000	11,360,000
Total Adjustments and Changes		1,977,794	677,304
Net Cash Provided (Used) by Operating Activities	\$	73,840,219 \$	

Oregon State Lottery Fiscal Year 2023 Financial Plan (In Thousands)

		Commission App	proved Budget		Comm	ission/Foreca	st Adjustments			Adjusted	Budget	
	Traditional	Video	Sports	Total	Sept	Dec	MY/March	May	Traditional	Video	Sports	Total
Revenue												
Video Lottery℠		\$15,671,481		\$15,671,481	\$ 34,451 \$	325,425				\$16,030,306		\$16,030,306
Scratch-its [™] Instant Tickets	\$ 162,527			162,527	(3,556)	(1,514)	206		\$157,663			157,663
Megabucks™	32,127			32,127	(278)	598	(1,571)		30,876			30,876
Powerball [®]	40,782			40,782	548	(956)	32,762		73,136			73,136
Mega Millions®	25,916			25,916	11,588	967	13,332		51,802			51,802
Keno	103,730			103,730	6,194	(1,231)	1,530		110,222			110,222
Raffle™	2,500			2,500	-	-	-		2,500			2,500
Pick 4 ^s	1,953			1,953	38	4	(40)		1,955			1,955
Win for Life™	3,746			3,746	145	(112)	93		3,872			3,872
Lucky Lines™	1,974			1,974	(46)	55	(61)		1,922			1,922
Scoreboard			527,320	527,320	-	-	-				\$ 527,320	527,320
Total Revenue	375,254	15,671,481	527,320	16,574,054	49,083	323,235	45,201	-	433,948	16,030,306	527,320	16,991,574
Prizes	244,350	14,483,213	480,984	15,208,547	45,538	314,525	24,975		273,778	14,838,823	480,984	15,593,585
Net revenue	130,904	1,188,268	46,335	1,365,507	3,545	8,710	20,226	-	160,170	1,191,483	46,335	1,397,988
Direct Expenses												
Commissions	30,042	273,618		303,660	494	(2,509)	(985)		34,732	265,929		300,660
Game Vendor Charges	9,956	2,523	29,877	42,355	367	(55)	737		11,484	2,523	29,397	43,403
Tickets	3,806			3,806	-	-	339		4,145			4,145
Advertising	8,523	415		8,938	-	-	(933)		7,541	465	-	8,006
Sales Support	954			954	-	-	10		965			965
Game Equip, Parts & Maint	956	10,423		11,379	-	-	(5,504)		1	5,874		5,875
Depreciation	5,621	22,632		28,253	-	-	-		5,621	22,632		28,253
Capital Interest		82		82	-	-	-			82		82
Total Direct Expenses	59,858	309,693	29,877	399,428	861	(2,564)	(6,335)	-	64,488	297,505	29,397	391,390
Gross Profit	71,046	878,575	16,459	966,079	2,684	11,274	26,561	-	95,682	893,978	16,939	1,006,598
Relative Gross Profit %	(3.97%)	104.89%	(0.92%)		-				9.51%	88.81%	1.68%	
Indirect Revenue	149	1,866	35	2,050	-	-	-		195	1,821	34	2,050
Indirect Expenses												
Public Information	95	1,185	22	1,302	-	-	55		129	1,205	23	1,357
Market Research	56	702	13	771	-	-	(245)		50	467	9	526
Salaries & Benefits	6,007	75,246	1,392	82,645	-	-	(4,071)		7,469	69,783	1,322	78,574
Services & Supplies	2,729	34,181	632	37,542	-	-	383		3,605	33,681	638	37,925
Depreciation	200	2,503	46	2,749	-	-	(207)		242	2,257	43	2,542
Total Indirect Expenses	9,087	113,817	2,105	125,009	-	-	(4,085)	-	11,495	107,393	2,035	120,924
Net Profit from Operations	62,108	766,624	14,389	843,120	2,684	11,274	30,646	-	84,382	788,406	14,938	887,724
Modernization Reserve Spending	5		_	20,693	-	-	195	-	J		_	20,888
Net Profit Additional Information:			=	\$822,427	2,684	11,274	30,451	-			=	\$866,836
Capital outlay				42,668	-		(2,741)					39,927